

## **Ionuț Pătrăhău, new IMM Vice-President in Raiffeisen Bank Romania**

**Bucharest, 11.12.2025 | Starting with January, 2026, Ionuț Pătrăhău will join Raiffeisen Bank Romania as Vice President, responsible for the strategic and operational direction of the new SME division, at the national level, after obtaining BNR approval.**

Raiffeisen Bank announced this year the creation of an SME Division that will manage the relationship and services offered to the customer segment consisting of small and medium-sized enterprises, an essential pillar of the economy.

With over 20 years of experience in the financial and banking field, Ionuț Pătrăhău stands out through a genuine entrepreneurial mindset and solid expertise in financial management, as well as multiple achievements as an entrepreneur. Recently, Ionuț accepted the challenge of sharing his expertise as a professor, thus complementing his area of expertise with an active involvement in the academic environment, contributing to the training of the new generation of professionals.

*"Ionuț is recognized as a true pioneer of the SME banking model in Romania but also as the entrepreneur behind a successful financing platform for technological startups. I am convinced that his expertise in the entrepreneurial field, both personal and professional, will have a decisive contribution to our new journey of consolidating our position as a trusted partner of entrepreneurs and companies. I wish Ionuț good luck in his new journey along our side!"* - **Zdenek Romanek, President and CEO Raiffeisen Bank Romania.**

*"I am very happy to join Raiffeisen Bank team and to take over the leadership of the new Division at a time when it is needed more than ever for the banking environment to come up with fast, flexible financial solutions adapted to the current realities faced by Romanian entrepreneurs - an essential pillar of supporting the real economy."* - **Ionuț Pătrăhău, Vice-President IMM Division, Raiffeisen Bank Romania.**

Over the years, Ionuț Pătrăhău has held numerous top positions within financial and banking institutions in Romania, including: Member of the Board of Directors of Banca Victoria - Republic of Moldova (2015 - 2018), Deputy General Manager and member of the Board of Directors of Banca Transilvania (2003-2009), Executive Vice President, Coordinator of the Corporate & Commercial Banking Division, Banca Transilvania (2002-2003), Country Head of Loan Products and Credit Structuring, ABN AMRO Bank Romania (2001-2002) or Director, ABN AMRO Constanța (1999-2001).

Ionuț Pătrăhău was also a member of the Board of Directors of SIF1 Banat-Crișana (2005-2008), and then a member of the Supervisory Board (nominated by the EBRD) of Moldova Agroindbank (2008-2013).

In addition to his financial and banking expertise, Ionuț Pătrăhău also held executive positions in the medical field, during 2011-2012, being executive director and member of the Supervisory Board of the Regina Maria Private Health Network. In 2014, he co-founded BRAIN Institute, the specialized center in neurosurgery developed in partnership with Monza Hospital.

Starting in 2025, Ionuț Pătrăhău teaches a finance module within the Entrepreneurship Academy.

Ionuț Pătrăhău graduated from the Faculty of Finance and Banking of the Academy of Economic Sciences in Bucharest (1995) and the Executive MBA courses at the University of Washington in Seattle, specializing in Change Management, Competitive Strategy (2000). He also attended the "General Management" program developed by Harvard Business School (2004) and the "Mergers and Acquisitions" program offered by the Wharton School of Business, University of Pennsylvania (2005).

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### **About Raiffeisen Bank Romania**

Raiffeisen Bank, a leading universal bank with solid capitalization and liquidity, operates in the Romanian banking market and serves about 2.3 million retail and corporate customers.

Raiffeisen Bank has been supporting the Romanian economy for more than 25 years, offering products and financial services tailored to the needs of its customers. With responsibility as a guiding principle, we contribute to the development of society by financing the real and sustainable economy. At the same time, we are involved in the community by supporting 5 pillars of development: education, urban ecology, sports as a healthy lifestyle, innovation, arts, and culture. [www.raiffeisen.ro](http://www.raiffeisen.ro)