

## Curriculum Vitae

### Personal data:

Name: **PEDRO MIGUEL WEISS**  
Date of birth: 19 December 1958

### Education:

1982 **Duke University, Fuqua School of Business, Durham, North Carolina, U.S.A.**  
Master's in Business Administration  
Concentration in Finance and Accounting

1980 **Vassar College, Poughkeepsie, New York, U.S.A.**  
A.B., Major in Economics

1989 **INSEAD, Fontainebleau, France**  
Young Managers Program

### Employment Career:

April 2020 - present **Raiffeisen Bank (Romania) S.A. – Bucharest, Romania**  
Member of the Supervisory Board, Chairman of the Risk Committee, Member Audit and Nomination Committees

January 2022 – present **HD Insurance Ltd - Nicosia, Cyprus**  
Member Advisory Board and legal representative in Romania

January 2024 - present **Printec Group – Athens, Greece**  
Member Advisory Board

October 2017- present **FINCA UK (Microfinance) - London, UK**  
Chairman of the Board of Directors

September 2011- September 2017; February 2018 - present **United Way Romania - Bucharest, Romania**  
Member of the Board of Directors

January 2020- present **United Way The Netherlands – Amsterdam, The Netherlands**  
Chairman of the Board of Directors

January 2016- present **Cypet Technologies Limited - Nicosia, Cyprus**  
Chairman of the Board of Directors, Independent Non-executive

- January 2014-present**      **Duke University, Fuqua School of Business - Durham, North Carolina, USA,**  
Member of the European Advisory Board
- July 2014 - February 2020**      **First Bank S.A. - Bucharest, Romania**  
Vice-Chairman of the Board – Independent non-executive  
Chairman of the Audit & Risk Committees  
Member of the Nomination & Remuneration Committees
- October 2017-June 2022**      **Aegean Baltic Bank S.A. - Athens, Greece**  
Member of the Board of Directors
- May 2010-June 2012**      **EFG Eurobank Group**  
Non-Executive Director, Member of the Board of Directors, and then  
Country Manager, CEO and Member of the Board of Directors  
Bancpost S.A. – Bucharest, Romania  
Responsible for the activities of the Group in Romania.
- June 1982-December 2009**      **CEO role** in a number of countries. Career expatriate for 28 years.  
**ABN AMRO Bank N.V. / Royal Bank of Scotland Group**  
Experience gained in broad range of product areas and client segments  
across multiple geographies